

**PROFESSIONAL**

State Certified Residential Real Estate Appraiser (RD 0001964)  
State Certified Building Contractor (CB C026218)  
State Licensed Real Estate Broker (BL 0206623)  
Member of the Jacksonville Board of Realtors  
Member of the National Association of Realtors

**QUALIFICATIONS**

Active involvement in construction, investing, building and appraising commercial & residential real estate since 1983. Construction experience includes commercial and residential development and residential design / build. Performed over 9000 residential appraisals, including ERC, Multi-Family, Condominiums, Oceanfront and Land Appraisals.

**SERVICE AREA**

DUVAL COUNTY                      ST. JOHNS COUNTY  
CLAY COUNTY                        NASSAU COUNTY

**EXPERIENCE****L. H. Marks Real Estate (Since 1984)**

Independent Appraiser  
Real Estate Broker  
Commercial & Residential Construction

**Broom, Moody, Johnson & Grainger, Inc. (1991 – 1993)**

Independent Appraiser  
Construction Consultant

**Marks Land Investment, Inc. dba Tropic Homes (1984 – 1990)**

President & Owner  
Commercial & Residential Construction

**EDUCATION**

Completed all pre-licensing & continuing educational requirements for State Certifications including Residential Appraisal, Real Estate Broker, and Construction certifications for the State of Florida. Copies of education certificates are available upon request.

**PERSONAL**

NAME: **Lewis H. Marks, Jr. (Skip)**  
DOB: **02-07-1957**  
MARITAL STATUS: **Married since 1979. 2 children.**

Evelyn Lindgard  
3556 Marsh Creek Drive South  
Jacksonville, FL 32277  
Home : (904) 744-2224  
Cell: (904) 476-2224  
e-mail: [evlindgard@comcast.net](mailto:evlindgard@comcast.net)

## Education

Andrew Jackson Senior High School, c/o '81 Jacksonville, FL  
Florida Community College at Jacksonville, Jacksonville, FL  
Broward Community College, Ft. Lauderdale, FL  
Barbizon Modeling School, Jacksonville, FL  
Shields Aviation, Private Pilot, Jacksonville, FL  
American Airlines, Flight Safety, Dallas/Ft. Worth, TX  
United States Coast Guard Auxiliary, Advanced Coastal Navigation, Ft. L, FL  
Connecticut School of Broadcasting, Davie FL  
Watson School of Real Estate, Jacksonville, FL  
Alliance Mortgage Business School, Jacksonville, FL  
Florida Real Estate Institute, Orange Park, FL

## Employment

1982-1990 JM Family Enterprises, Jacksonville, FL  
Human Resources, Purchasing, Administrative

1990- 2004 American Airlines, Dallas/Ft. Worth, TX  
Marketing/Flight Service, International / Domestic Purser

1993-1996 Association of Professional Flight Attendants, Dallas/Ft. Worth, TX  
Professional Standards Union Representative, Miami International

2003-2005 William Cook Appraisal Service  
Registered Assistant Real Estate Appraiser

2005-present LH Marks Real Estate & Appraisal Services  
Registered Assistant Real Estate Appraiser

Licensed Real Estate Sales Associate, SL 3021311  
Licensed Mortgage Broker, MB 0419261  
Registered Assistant Real Estate Appraiser, RI 9656  
Notary Public

**Eddy Falla**  
4042 Township Square Blvd #612  
Orlando, FL 32837  
Home Phone: 321.226.3829  
Email: eddyfalla@earthlink.net

## **OBJECTIVE**

To secure a position with a quality driven company that values client satisfaction and encourages the education and leadership of its employees.

## **QUALIFICATIONS**

Self motivated individual who requires minimal supervision. My work experiences have allowed me to work in environments that challenge me to make decisions and to focus on strategic planning. I am a hard working dedicated person who demonstrates competency and ensures the accuracy of completed work.

## **SKILLS**

Proficiency in working with the following:

- Microsoft software--Word, Works, Excel, and all applications of Office 2000
- WinTOTAL 2000
- Win2DATA 2000
- MLXChange (Central Florida Multiple Listings Service)
- CTI Navigator

## **EDUCATION**

- AABIE (The American Association of Building Inspectors & Environmentalists) Approved Certified Master Inspector and Environmentalist – (2005) For Residential/Commercial Building Inspection, Mold Remediation & Mold-IAQ sampling and Testing
- Registered Real Estate Appraiser – (1998) With enough hours and appraisals to qualify for certification.
- Licensed Real Estate Agent – (1998)
- Commercial Drivers License – (1994)
- Abraham Baldwin Agricultural College, Tifton, Georgia – (1979-1981)
- High School Diploma, Sebring High School, Sebring, Florida – (1979)

## **AWARDS RECEIVED**

- July 2002, Top 10 sales producers at Westgate Lakes Day Line sales.
- May 2004, Member of Vacation Package Team in recognition of efforts, dedication and high sales achievement with Westgate Resorts.
- June 2004, #1 Vacation Package Team sales Representative in Recognition of outstanding Vacation Package Timeshare sales with 38% closing percentage.
- July 2004, #2 Vacation Package Team sales Representative in Recognition of outstanding Vacation Package Timeshare sales with 27% closing percentage.
- July 2004, Member of Vacation Package Team in recognition of efforts, dedication and high sales achievement with Westgate Resorts.
- August 2004, Awarded CEO status at Westgate Resorts in recognition of outstanding specialty sales.

## **WORK HISTORY**

**Timeshare Sales, Day Line and In House Sales, Central Florida Investments/Westgate Resorts  
4/2002 to 2/2005**

- Proven track record for attaining defined sales targets.
- Accountability for external and internal customer satisfaction and retention.
- Ability to conduct effective meetings with potential and existing owners with a positive enthusiastic attitude.

- Leadership skills that allow my sales techniques to accentuate communication skills.

**Field Appraiser, Young and Associates Certified Appraisers 7/2001-4/2002**

**Field Appraiser, Polk Appraisal Services Inc. 2/2001-6/2001**

**Field Appraiser, Okeechobee County Property Appraisers Office 8/2000-12/2000**

**Field Appraiser, Appraisal Central Inc. 1998- 2000**

- Responsibilities included the preparation and completion of appraisal reports for individuals, institutions, and other real estate professionals.
- Facilitated marketing efforts to increase market shares in Highlands, Polk, Hardee, and Okeechobee Counties.
- Demonstrated the ability to work with and train new appraisers coming into the business.

**Commercial Driver, Ryder Integrated Logistics Corp. 1997-1998**

- Primary responsibilities included on time deliveries for all Lesco products throughout the state of Florida.
- Area of concentration included proper paperwork, inspection logs, and necessary documentation in compliance with the Department of Transportation.
- Maintained a professional manner in servicing company accounts in an efficient time frame.

**Service Technician, Florida Coca-Cola Bottling Company 1994-1996**

- Maintained direct customer contact for trouble-shooting, maintenance, and repair of all equipment and machinery.
- Priorities included analyzing problems and implementing decisions appropriately.
- Committed to promoting company image and fostering the client/company relationship.

**Co-Manager, Yucatan Ranch, Inc. 1981-1994**

- Family managed business in which I assisted in the daily functions of the cattle operations.
- Capabilities included the overall welfare of the animals, feed and mineral knowledge, fertilization, and breeding schedules.
- Directly involved in planning the long-term goals for market production and increased revenue.

**PUBLIC RELATIONS/ MEMBERSHIPS**

- Past Member of the Sebring Chamber of Commerce

**INTERESTS AND ACTIVITIES**

- Photography, Golf, Saltwater Fishing.

**REFERENCES**

- Brain Lewis, Director of Sales, Westgate Lakes In-House Department.  
Orlando, FL. 407.592.0029
- Rui Vierra, Director of Sales, Westgate Vacation Villas, In-House Department  
Orlando, FL. 407.758.2894
- Joan Barra, Sales Manger, Westgate Lakes In-House Department.  
Orlando, FL. 407.719.4503
- Shane Coleman, Training Manager, Westgate Lakes In-House Department  
Orlando, FL. 407.970.2533